

# Australia

**CMYKhub**  
<https://cmykhub.com>  
 Brisbane hub  
 38 French Avenue Brendale Qld 4500



Left: Mr. Dayne Nankervis, CEO, CMYKhub  
 Right: Mr. Greg Knight, General Manager, Cyber (Australia)

## CMYKhub installs the Australian market's first RMGT 970PF-8 with LED-UV.

Operating as an online business, CMYKhub is Australia's leading wholesale trade printer. With nationwide coverage from five manufacturing hubs around Australia, the company provides fast turnaround printing services on a round-the-clock basis, targeting commercial printing of small to medium size lots. An RMGT 970PF-8 eight-color perfecting press with LED-UV installed at CMYKhub's Brisbane production center on September 2022 is yielding many benefits.

Following installation of the new press towards the end of last year by Cyber Australia, RMGT's sales distributor for Australia, CMYKhub is now able to bring to market

greater productivity and quality control, as well as better color management and stock compatibility.

The company's new eight-color RMGT 970PF-8 LED-UV press, which includes PQS-D, Smart Assist Printing capabilities and Smart-FPC, replaces the site's existing RMGT 920 and is an Australian first, building on the partnership that CMYKhub and Cyber have established over the years.

Over the years CMYKhub has purchased 15 presses from Cyber, with the RMGT 970PF-8 LED-UV being the fifth eight-color LED-UV machine they have bought.

CMYKhub CEO Dayne Nankervis said, "The RMGT machines that we have purchased from Cyber have always been productive and profitable for our business. They have always performed the way we expected them to. So, when it came to making the decision to purchase another new machine, it was an easy

decision for us to choose RMGT again." "The RMGT 970PF-8 LED-UV delivers on value, it's a good quality Japanese machine that suits our business perfectly. It's the only offset machine in our Brisbane site and it works seamlessly with our other machines."

Nankervis also mentioned that being a 100% trade printer, the new press enables print shops and print resellers across Australia to continue to depend on CMYKhub to support them in growing their businesses without having to invest in more equipment.

"We identified that the existing RMGT 920 press in our Brisbane site was the oldest machine in our fleet. Whilst it was still producing exceptionally well, we felt the new RMGT 970 model could significantly improve our production capabilities. Our decision-making process was based on extensive testing. The new press passed everything we could throw at it," Nankervis said.

"The feedback we have received from our printers is that it's a very operator-friendly press, which is a welcomed feature as it's getting harder and harder to find skilled operators. So, the machines of today must be easy to operate and be automated.

The benderless plate clamp, feeder and delivery operation touch panel, along with other automation features, are all welcomed additions mentioned by our staff. The Smart Assist Printing capabilities enable advanced automation and autonomous press operation in the 8 up+ press format. With the system, the pressman touches one button and the entire printing process is autonomously performed without the need to pull a sheet. Enhanced profitability comes from the incremental cost reductions that Smart Assist



Introducing the 970PF dramatically increased production capacity

produced this series to enhance production capacity by enabling offset presses to handle a wide range of paper sizes.

Bernard Cheong, managing director of Cyber Australia & New Zealand, stated that the range offers versatility, durability, and advanced automation. These features will further improve user profitability. He went on to say that "RMGT has been combining the two founding companies' strengths of energy-saving designs that incorporate new ideas with high-precision manufacturing technology and highly durable construction for long-term use."

Nankervis said CMYKhub looks forward to adding more equipment to its fleet later this year. "It has always been our philosophy to keep investing, enabling us to stay ahead. We are continually advancing and growing. RMGT and Cyber have always supported us along that journey, which has involved many machines and replacements. Our partnership has been there for the whole time and will continue to be there in the coming years as we continue to invest in our offset fleet."

Knight added that CMYKhub's close relationship with Cyber over the years is a testament to the quality of RMGT's presses and the service it provides.

"Having the number one trade printer in Australia as one of our customers further enhances the reputation of RMGT presses in the marketplace."



The 970 model's high performance easily passed CMYKhub's high quality standards

According to Nankervis, installation of the press has already improved its production capability in Queensland. "We're expecting this to be the most productive machine in our fleet across the country and it will enable us to significantly increase our workload," he said. "It has already produced typical gang, trim and pack work like flyers and brochures, perfect bound books, saddle-stitched books and posters."

nates the need to pull out sample sheets during the run and defective sheets are automatically sorted out, enhancing quality assurance and further automating printing.

Greg Knight, general manager of Cyber Australia, commented that the offset market now demands presses offering greater productivity and cost performance. RMGT



970PF-8 + LED-UV + PQS-D at CMYKhub's Brisbane center